

P.C. Productivity

by

Michael Ericksen P.C.

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Sage CRM

Did you know MEPC also SELLS, TRAINS on and SUPPORTS Sage CRM.

Ask us how you can get your company on a cost effective and very customizable solution today for as low as \$69 per user per month.

Contact
Kari-Ann Ryan
kryan@me-pc.com

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COMMUNITY CORNER

The Rotary Club of Elk Grove Village along with its sponsors proudly present

RotaryFest

from June 16 to June 20. RotaryFest is located just off Lions Drive between Elk Grove High School and Rainbow Falls.

There is no charge to

Greetings!

Greetings!

Please continue to enjoy our newsletter each month. We love feedback so feel free to contact us with suggestions on content you would like to hear more about.

We tailor your business ERP, Accounting and CRM software solutions. We listen to you and your business needs and help your organization access the data needed to be efficient and effective. We do this by tailoring the software solution and support system we propose and integrate for you.

We are still running the 3 for 1 DEAL!!! Microsoft Dynamics GP 2010

3 Users for \$1.00 Promo until June 25th, 2010.

Click here for more details

[3 for \\$1](#)

If your accounting system does not provide the information you need to run your business, perhaps now is the time to switch to Dynamics GP. Microsoft is making it very easy to switch with its three users for a dollar promotion. If you have any questions, please contact us.

-Michael Ericksen 847-605-1590 mericksen@me-pc.com

Excel Pivot Tables

Have you ever had a large amount of data in an Excel spreadsheet and had difficulty summarizing the information in a meaningful way? A seldom used, but very powerful feature in Microsoft Excel is pivot tables. In order to use this feature the data must be in a table format. An example is as follows:

Customer	Rep	Date	Product	Quantity	Amount
ABC001	JS	6/1/10	Widget	10	\$10.00
ABC001	JS	6/1/10	Gadget	5	\$15.00
LMN456	JS	6/2/10	Gadget	15	\$75.00
XYZ789	GW	6/2/10	Widget	13	\$13.00
XYZ789	GW	6/2/10	Gadget	5	\$25.00

Now perhaps I would like to see sales by Rep of each product in both quantity and amount. The pivot table to create that is:

Row Labels	Values Sum of Qty	Sum of Amount
JS	30	100
Gadget	20	90
Widget	10	10
GW	18	38
Gadget	5	25
Widget	13	13
Grand Total	48	138

All I had to do was to create a pivot table and Click on the Rep and Product and let it go into the row labels grid and then check the quantity and amount fields. Since these were numeric fields, by default the amounts were totaled.

Perhaps I would like to see product sales by date. A few mouse clicks and this is the result:

Sum of Quantity	Column Labels		
Row Labels	6/1/2010	6/2/2010	Grand Total
Gadget	5	20	25
Widget	10	13	23
Grand Total	15	33	48

Pivot tables are very powerful! Once you learn how to use them, are very easy to maneuver. If you think these tables can be of assistance to you, please contact us to set up a training session.
Contact Michael Ericksen P.C. mericksen@me-pc.com

PCI Compliance

Are you ready for July 1st, 2010?

If your company accepts payments by credit card, you need to make sure that you are PCI-DSS compliant by July 1st, 2010.



Don't know what PCI-DSS compliance is? A number of years ago, the major credit card issuing networks joined together to create a set of Payment Card Industry Data Security Standards that go into force at the end of this month. These standards are designed to provide greater security against credit card fraud and theft, and shift much of the responsibility for protecting data to the companies who accept the cards. Large companies, some types of businesses and e-commerce sites were required to comply with these standards as many as 6 years ago; everyone else must comply by July 1st this year.

attend RotaryFest
Entertainment is
provided rain or shine
under a large tent

All proceeds benefit the
Elk Grove Rotary Charities



RotaryFest

Michael Ericksen is
a past District Governor of
Rotary and a member of
the Schaumburg-Hoffman
Estates Rotary Club

Dates to Remember



Father's Day
6-20-2010

Rotary Fest
6-16 to 6-20, 2010

Hyroglyfyc Event
6-23-2010
[Hyroglyfyc](#)

Independence Day
7-4-2010

GONE III Open House
7-9-2010

www.goneiii.com

While many companies have focused on the software and data transmission components of the standards, there are 12 different requirements that must be met. These include network architecture, controlling access to secure data, internal policies and on-going testing processes. In addition, each company must complete a Self Assessment Questionnaire and submit to non-invasive security scans done by Authorized Scanning Vendors (ASVs). Most credit card processors have aligned themselves with one or more ASVs, some of whom provide their services free for the first year. In addition, the processors have some discretion regarding the implementation of the PCI-DSS rules, so talk to your processor to get the details.

The penalties for failing to comply by July 1st range from substantial fines to withdrawing your ability to accept credit cards.

For more information on the PCI-DSS standards can be found at <https://www.pcisecuritystandards.org>

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3 for \$1

Get Three Users for \$1 (Microsoft Dynamics GP 2010 New Customers only). This offer will save you a minimum of \$6700 for up to 3 users. If you are in the market for a new accounting system with GREAT features. Call us today

Offer Expires: June 25th, order must be placed through us prior to that date.